

## **Protect the 340B Drug Discount Program – Creating a 340B Impact Report for your Health System**

*Created by the Business Development Section Advisory Group of the Section of Specialty Pharmacy Practitioners*

### **Purpose of this questionnaire:**

The **340B Drug Pricing Program** is being targeted because of growing scrutiny over how the savings it generates are used, particularly by larger health systems. Critics argue that some hospitals benefit financially without passing savings to low-income or uninsured patients as originally intended. In response, pharmaceutical companies and policymakers have pushed for reforms or reductions in the program.

However, it's crucial for **health systems to defend the 340B program** because it provides essential financial support that enables them to deliver affordable care to vulnerable communities. The savings from the 340B program help fund services like uncompensated care, community health programs, and access to medications for underserved populations. Weakening or dismantling the program could significantly reduce the capacity of safety-net providers to care for patients most in need.

### **Directions:**

The questionnaire should be utilized to compile information to include in a summary document that can be created with organization's marketing department to educate communities and policymakers about the 340B program and its impact.

### **Questions:**

#### Section Introduction and Health System Information:

1. Health System Name?
2. Health System mission statement?
3. What geographic area or region does the health-system service?
4. Number of inpatient beds?
5. Number of inpatient facilities?

#### Section: 340B Overview and Impact

*Consider using the description below on the role 340B plays in the community and Health System.*

The **340B Drug Pricing Program** enables (\*insert health system name) to deliver affordable, high-quality care to vulnerable patients—such as those who are low-income, uninsured, underinsured, homeless, or living in rural areas. It also helps offset the cost of uncompensated care and supports essential services such as chronic disease management programs, behavioral health care, preventive health services like immunizations and screenings, mobile health clinics, and providing medications to patients in need.

#### Section: 340B by the numbers

*Note: Organizations should consider all opportunities where care may have gone uncompensated, or where services may have operated at a loss, while also considering the total amount of 340B savings from the previous calendar year. Ideally you should be able to demonstrate how your health system used the total amount of the 340B savings.*

1. Total 340B savings from the previous calendar year (dollars)?
2. How much charity care was provided during the previous calendar year (dollars)?
3. Uncompensated or undercompensated dollars in the previous calendar year?

**Section: 340B specific impact for the health system and community**

1. What clinics or programs that benefit the community are supported through 340b savings?
  - Common examples to consider (consider existing service lines or programs that operate at a loss)
    - Chronic disease management programs (e.g., diabetes, hypertension)
    - Behavioral health programs
    - Preventive health services (e.g., immunizations, screenings)
    - Maternity care programs
    - Patient education programs
    - Professional education programs for staff
    - Research funded by 340B dollars
    - HIV, Ryan White programs
    - Hemophilia treatment programs
    - Transportation services for patients
    - Mobile health clinics
    - Providing free medications or copay assistance for patients who meet the criteria and cannot afford complete copays
  - Add specific data to the above programs such as 80% of the people using this particular program live in poverty or the program served 1560 families last year and so forth.

**Next Steps:** Use the information compiled above to create a summary document that can be shared with policymakers to highlight the critical need for the 340B program in your community. Please reference the example below as a guide.